

Profile Grid

Barrymore, John

SAMSALES

Description	Green Range												Score
Organization	1	2	•	4	5	6	7	8	9	10	11	12	10
Sensitivity	1	2	3	4	5	6	•	8	9	10	11	12	7
Imagination	1	2	3	4	5	6	7	8	9	10	•	12	4
Flexibility	1	2	•	4	5	6	7	8	9	10	11	12	7
Recognition	1	2	3	4	5	6	•	8	9	10	11	12	10
Tension	1	2	3	4	•	6	7	8	9	10	11	12	10
Probing Level	1	2	3	4	•	6	7	8	9	10	11	12	10
Social Need	1	2	3	4	5	6	7	8	9	•	11	12	10
Assertive	1	2	3	4	5	6	•	8	9	10	11	12	7
Competitive	1	•	3	4	5	6	7	8	9	10	11	12	1
												76	

Sales

Selling big ticket items such as furniture from a retail environment.