

**Psychograph**  
**Barrymore, John**

PP Distortion: 7

Date Scored: 6/13/2006

	LOW	MID	HIGH
<b>Organization</b> By degrees concerning work and personal level of concern for planning need.	<b>1 2 • 4</b> Prefers to let life happen as it happens. Details and planning considered unnecessary. Unaware of time constraints.	<b>5 6 7 8</b> Organizational habits well formed. Limited structure accepted and needed.	<b>9 10 11 12</b> Plans all alternatives before embarking on new projects. Needs highly structured environment. May over plan.
<b>Sensitivity</b> In relation to others and effect on personal emotions.	<b>1 2 3 4</b> Thinks objectively. Does not let emotions affect decision making. May seem cold and aloof without realizing it.	<b>5 6 • 8</b> Empathic but not to a point of letting it interfere with emotions or feelings towards others.	<b>9 10 11 12</b> Handling criticism or rejection difficult. May have emotional fluctuations often. Aware of how others feel at all times.
<b>Imagination</b> How information is received and relationship to external stimuli.	<b>1 2 3 4</b> Sensor. Receives all information through the five senses. Understanding of abstract or non-tangible ideas or concepts difficult. Lives in the present.	<b>5 6 7 8</b> Good balance between two extremes. But still may have difficulty understanding abstract concepts.	<b>9 10 • 12</b> Intuitive. All information received through intuitive sense. Understands abstract concepts easily. May lose interest when follow through required. Lives in future.
<b>Flexibility</b> Attitude towards rules.	<b>1 2 • 4</b> Rigid. Personal outlook based on preconceived opinions and ideas.	<b>5 6 7 8</b> Acceptance of new ideas and others' opinions easy. Objectively balanced. Will stand behind decisions but also be open to others' suggestions.	<b>9 10 11 12</b> Fluid thinker. Forms personal rules of conduct based on circumstances presented.
<b>Recognition</b> Needs regular salary and hours in stable work environment. Reluctant to take risks or change situations. Breaking of routine disturbing.	<b>1 2 3 4</b> Needs regular salary and hours plus periodic bonus or incentive to augment base. Praise of achievements and efforts important to productivity.	<b>5 6 • 8</b> Good balance between two extremes. But still may have difficulty understanding abstract concepts.	<b>9 10 11 12</b> Needs recognition for efforts constantly. Will take risks and gamble to achieve. Status important part of success.
<b>Tension</b> Level of internal metabolism and effect on environment.	<b>1 2 3 4</b> Prefers fixed position in protected environment. May seem slow to react but can handle extreme pressure when necessary.	<b>• 6 7 8</b> Good balance between two extremes.	<b>9 10 11 12</b> Prefers frequent movement in unrestricted atmosphere. Constant routines disliked.
<b>Probing Level</b> Level of trust displayed in what others say and do.	<b>1 2</b> Accepts others for what they say they are. Probing behind decisions considered unnecessary.	<b>3 4 • 6 7 8</b> Will question moderately when faced with new decisions and rules. Healthy outlook concerning actions of others.	<b>9 10 11 12</b> Others' actions questioned and probed for hidden meanings. Doesn't accept new information at face value.
<b>Social Need</b> Need to interact with others.	<b>1 2 3 4</b> Introvert. Prefers work which doesn't require interaction with others on a constant basis. May seem quiet and unresponsive.	<b>5 6 7 8</b> Ambivert. Working alone or with others acceptable. May seem reserved or shy since communication is transmitted on a need to know basis.	<b>9 • 11 12</b> Extrovert. Needs continued interaction and communication with others.
<b>Assertive</b> How an individual reacts when challenged.	<b>1 2 3 4</b> Submissive. May allow others to dominate in most situations to avoid confrontations.	<b>5 6 •</b> Can hold their own when challenged but may back off when a more dominant individual confronts them.	<b>8 9 10</b> Uses assertive skills properly. Will stand firm when need arises.
<b>Competitive</b> Whether a person values friendship above personal need to compete and excel.	<b>1 • 3 4</b> Values friendship above individual need to win and excel. Will compete on a team for the good of the group.	<b>5 6 7 8</b> Fairly competitive. Will solicit friends if they believe in product but will not always strive to win in all situations.	<b>11 12</b> Will attempt to tell others what to do and try to control situations.
			<b>9 10 11 12</b> Oriented to compete and win in all situations. Constantly filling need to meet challenges and overcome.